**WTO Introductory Trade Policy Course for Thailand Trade Officials**

**Day 1**

**08:30 – 09:30** **Official opening ceremony and registration**

* Opening remarks by Thailand representative
* Opening remarks by WTO representative
* Introduction to the training
* Group photo

**09:30 – 11:00 Introduction to the WTO-1 (including MC12 outcomes and state of play)**

**11:00-11:15**  *Coffee break*

**11:15 – 12:30** **Introduction to the WTO-2 (including MC12 outcomes and state of play)**

**12:30 – 13:30** *Lunch break*

**13:30 – 15:00** **Basic Principles and exceptions of the WTO-1**

**15:00 – 15:15** *Coffee break*

**15:15 – 16:30** **Basic Principles and exceptions of the WTO-2**

**Day 2**

**09:00 – 10:30 Market Access Goods-1**

**10:30 – 10:45** *Coffee break*

**10:45 – 12:30 Market Access Goods-2**

**12:30 – 13:30** *Lunch break*

**13:30 – 15:00 Introduction to the Agreement on Agriculture**

**15:00 – 15:15** *Coffee break*

**15:15 – 17:00 Introduction to the SPS and TBT Agreements**

**Day 3**

**09:00 – 10:30 Introduction to Trade Remedies (antidumping, subsidies, safeguards etc.)**

**10:30 – 10:45** *Coffee break*

**10:45 – 12:30 Introduction to GATS (including understanding of schedules)**

**12:30 – 13:30** *Lunch break*

**13:30 – 15:00 Introduction to the Agreement on Trade Related Intellectual Property Rights**

**15:00 – 15:15** *Coffee break*

**15:15 – 16:15 Introduction to Dispute Settlement**

**Day 4**

**09:00 – 09:15 Recap**

**09:15 – 11:00 Introduction to Negotiation Theory**

**11:00 – 11:15** *Coffee break*

**10:45 – 12:30 Exercises 1 & 2: Introduction to the basic concepts of negotiation theory**

**12:30 – 13:30** *Lunch break*

**13:30 – 15:00 Exercise 3: Negotiation theory and debriefing**

**15:00 – 15:15** *Coffee break*

**15:15 – 17:00 Exercise 4: Negotiating Techniques and debriefing**

**Day 5**

**09:00 – 10:30 Exercise 5: Negotiating Techniques**

**10:30 – 10:45** *Coffee break*

**10:45 – 12:30 Introduction: Negotiation Technique - Simulation Exercise**

**12:30 – 13:30** *Lunch break*

**13:30 – 15:00 Negotiation Technique - Simulation Exercise**

**15:00 – 15:15** *Coffee break*

**15:15 – 17:00 Negotiation Technique - Simulation Exercise (cont)**

**17:00 – 17:30 Wrap-up, evaluation and closing**