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**National Seminar on WTO Trade Ngotiations and Agriculture**

**Nukuʿalofa, Tonga**

**24-27 September 2024**

**Draft Programme**

**TUESDAY,** **24 September**

**09:00 – 09:15** **Official opening ceremony**

* Opening speech (Ministry of Trade)
* Statement by WTO

**09:15 – 11:00** **General overview of the WTO, institutional framework and functioning**

 **Basic principles underpinning the WTO Agreements**

 **Tonga's participation in the WTO**

**11:00 – 11:15** *Coffee break*

**11:15 – 12:30** **WTO Decision-making process**

 **Participation of small-island states: Experience from MC12 and MC13**

**12:30 – 13:30** *Lunch break*

**13:30 – 14:30** **Theory and Practice of Trade negotiations (The Harvard Model ) (1/2)**

**Distributive negotiation; integrative negotiation, team negotiation and multiparty negotiation**

**14:30 – 14:45** *Coffee break*

**14:45 – 16:00** **Theory and Practice of Trade negotiations (2/2)**

 **Best Alternative to a Negotiated Agreement (BATNA)**

 **Zone of Possible Agreement (ZOPA)**

**WEDNESDAY, 25 September**

**09:00 – 11:00 Overview of WTO Tariff Negotiations and Techniques (agricultural and industrial sectors)**

**11:00 – 11:15** *Coffee break*

**11:15 – 12:30 Tariff Negotiations in the Regional Context: Case Study on PACER Plus**

**12:30 – 13:30** *Lunch break*

**13:30 – 14:30 WTO Tariff Simulation Exercises (Agriculture) (1/2)**

**14:30 – 14:45** *Coffee break*

**14:45 – 16:00 WTO Tariff Simulation Exercises (Agriculture) (2/2)**

**THURSDAY, 26 September**

**09:00 – 11:15 WTO Negotiations (Rule Making) (1/2)**

**11:15 – 11:30** *Coffee break*

**11:30 – 12:30 WTO Negotiations (Rule Making) (2/2)**

**12:30 – 13:30** *Lunch break*

**13:30 – 14:15** WTO **Simulation Exercises on Domestic Support**

**14:15 – 14:30** *Coffee break*

**14:30 – 16:00 Simulation Exercises – PACER Plus Trade in Services and Investment**

**FRIDAY, 27 September**

**09:00 – 9:30 Recap of Results of the Trade Negotiating Sessions**

**09:30 – 11:15 Overview of Notification Obligations, including in agriculture**

**11:15 – 11:30** *Coffee break*

**11:30 – 12:30 Trade capacity building activities (WTO Technical Assistance)**

**12:30 – 13:00 Wrap-up, evaluation and closing remarks**

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